



## Ravi Raju

Head of International Wealth Management

Ravi Raju joined Nomura in September 2020 as Head of International Wealth Management, based in Singapore. He is a member of the Nomura Asia Pacific Holdings Governance and Control Committee, the group's Wholesale Executive Committee, and a director on the board of Nomura Singapore Limited.

Ravi is responsible for expanding the firm's wealth management business outside of Japan. He works closely with Nomura's Global Markets and Investment Banking businesses to expand the firm's product offerings and spearhead a streamlined, solutions-driven coverage effort for clients, particularly entrepreneurs, family offices and external asset managers.

Ravi has three decades of experience in financial markets. Prior to Nomura, he was Asia Pacific Head of Ultra High Net Worth and Global Family Office at UBS Global Wealth Management. Before that, he was with Deutsche Bank for 10 years as Asia Pacific Head of Wealth Management, leading its growth into a top tier wealth manager in the region. While at Deutsche, he also held additional responsibilities for the firm's asset management division in Asia Pacific for three years. Ravi started his banking career in 1991 with Citibank as a management associate after completing his MBA from University of Delhi. He spent 16 years with Citibank where he held several senior roles across Asia Pacific and the Middle East.